

Beveridge & Diamond: Environmental Law and Litigation Firm Replaces Concordance and Relativity with Casepoint

Overview

Environmental law is a multifaceted and intricate practice area. In today's world, environmental issues impact virtually every aspect of people's lives and business operations, and regulation is constantly evolving. Litigation is often data-intensive and complex, involving multiple stakeholders, including U.S. state and municipal governments. Beveridge & Diamond is the first and largest law firm in the U.S. to focus its practice on environmental regulatory, transactional and litigation matters. With more than 100 lawyers working across eight offices, the firm offers decades and depth of experience litigating environmental and toxic tort matters and advising numerous industry sectors on how environmental regulations apply to complex businesses worldwide. The firm regularly receives top-tier rankings for its environmental and litigation practices.

Client Profile

- Top-tier Environmental Litigation Practice

Pain Points

 Existing technology solutions were inadequate for Beveridge
Diamond's expanding
eDiscovery needs

"Casepoint is far more intuitive, user friendly, and has an inviting interface. In a side-by-side with other products, Casepoint is the clear winner."

Senior Practice Support Coordinator

Beveridge & Diamond

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The Challenge

For a number of years, Beveridge & Diamond relied heavily on Concordance's on-premise eDiscovery solution to manage their eDiscovery needs. While Concordance was effective with smaller cases, the solution did not meet the needs of the firm's more complex cases. The firm increasingly needed to process large-case data volumes and required

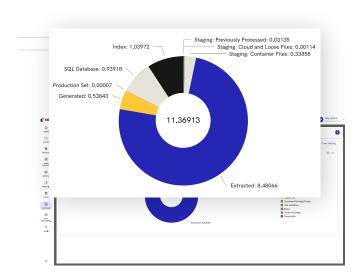
The Solution

- Consolidate eDiscovery solutions to a single cloud-based platform
- Solution customized to the firm's evolving needs

advanced analytical capabilities and culling tools. To manage more complex and higher-volume cases, the firm was forced to rely on additional solutions - like Relativity and eDirect to meet their eDiscovery needs. As the law firm continued to expand through the years, it was apparent that this multi-solution approach to eDiscovery was no longer sufficient or robust enough to tackle its needs. At the same time, Beveridge & Diamond needed to create a system to account for and manage its expanding eDiscovery costs. The lack of such a system posed challenges for client billing. In order to address these challenges, the firm decided to investigate switching from an on-premise eDiscovery model with multiple applications to a cloud-based model featuring a comprehensive eDiscovery platform.

The Solution

Beveridge & Diamond initiated the process of selecting a new eDiscovery vendor, assessing offerings from four different managed services providers. The criteria for review included cost effectiveness, ease of use and robust data processing capabilities. Based on previous experience working with Relativity, the firm assumed it would ultimately select that software.



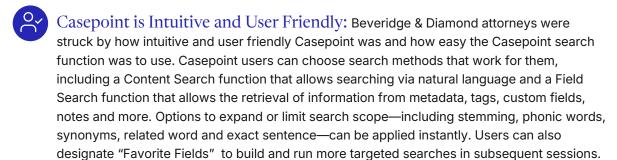
"Casepoint's developers were on hand throughout the entire deployment process, listening to our feedback, understanding our needs and working in partnership throughout to ensure the solution deployed was tailored to our requirements. The ability to deal directly with the solution company and not a hosting service was a huge factor in our decision."

Senior Practice Support Coordinator

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However, as Beveridge & Diamond pursued the vendor assessment process in more detail, Casepoint's cloud-based eDiscovery platform emerged as the clear choice for two key reasons:



- Casepoint Can Implement a Solution Customized to the Firm's Evolving Needs: It is typically challenging to customize feature sets in a software installation without having to pay a steep price and go through a cumbersome process. Casepoint's eDiscovery solution has been built from the ground up for easy extensibility, so customers like Beveridge & Diamond can tailor deployments to meet their and their clients' unique needs, without any hassle.
- Other key factors in Beveridge & Diamond's decision to select Casepoint included:
 - Built-in Early Case Assessment (ECA) Capabilities: With other eDiscovery platforms, firms have to pay an additional cost for ECA. With Casepoint, ECA is integrated into its eDiscovery platform. This has already had a significant impact on Beveridge & Diamond's total cost of ownership.
 - Ability to Review Documents More Quickly: When the firm used Concordance, they had to TIFF documents in order to load them in a database before attorneys could access them, creating a significant time lag between receipt of documents and the ability to review them. With Casepoint, attorneys review native files, which reduces load time and provides quicker access to the documents. A web-based review tool makes it much easier to share documents with joint defense groups, expert witnesses and clients.
 - Scalability: Beveridge & Diamond is able to work with Casepoint's multi-purpose eDiscovery platform on both small and large matters, whether it's a simple document collection, complex multi-party litigation, an investigative matter or an administrative proceeding.
 - Ability to Search With The "Near-Similar" Document Identification: The near-similar tool allows users to identify duplicates or near-duplicates. This search technique can significantly reduce review time by attorneys.
 - Built-in AI & Analytics: Casepoint's analytics capabilities and culling tools have proven extremely beneficial for large data collections.

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The Outcome

It has been three years since Beveridge & Diamond made the switch to Casepoint. The firm recovered its costs earlier than expected, and all of the firm's eDiscovery multiple terabytes of data — is standardized on Casepoint. Using Casepoint increases efficiency and has streamlined the document review process. "For anyone looking at eDiscovery software, Casepoint is the one to purchase," says Senior Practice Support Coordinator at Beveridge and Diamond.

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